

WHY MODERN

MARK OPPENHEIMER • Modern had the **courage** to create an operating model and culture to solve for so many of the frustrations of the search industry. We are proudly doing **today** what others won't, so tomorrow we can accomplish **what others can't**. **MICHELLE DOMANICO** • Our approach ensures **excellence** is never compromised by diversity, rather excellence is always **complimented by diversity**. **HEATHER COX** • Modern has a unique approach with a sharp lens on **diversity and true inclusion**. **MARCELO MODICA** • Modern is taking a **fresh approach** by combining traditional **market knowledge**, an understanding of **customer needs** and sound judgment. **KAREN LARRIMER** • Modern represents a **new beginning** for how all hiring organizations need to think about their search for talent in 2021 and beyond. **ERIC MOSKOWITZ** • We provide a **competitive advantage** through cutting edge, market intelligence and deep organizational analysis. **CARSON GOLDEN** • Our process incorporates an **assessment** and **100-days of onboarding** that supports candidates in leveraging their diverse backgrounds and experiences as value-add differentiators. **KEN COOPER** • Modern understands the importance of **diverse hiring** and is **taking strides** to do something about it. **DON CALLAHAN** • Modern knows how to **identify unique diverse talent** and have proven track records in helping clients **build winning strategies**. **KRISTINE PEREZ** • Our process, culture and experience makes us a **hero magnet** for **diverse candidates**. **JEFF WECKER** • Modern provides a **thorough approach to research** that gets under the hood of each company and **finds the rising stars and diverse professionals**. **SCOTT MACFARLANE** • We decided to **NOT fit in** with the search industry, as we recreate the **candidate and client experience** for the better. **TOM HARRINGTON** • Modern is a **courageous firm** and more than up for this challenge with a **new approach** to providing **unique talent** for client organizations. **MIKE JURATOVAC** • Our deep commitment to client and candidate experience is reinforced by our fee structure determined by **client satisfaction**. **TERESA TANNER** • Modern brings a new and **refreshing value proposition** to the search industry –hire the **best talent** and **support the HR Team** in providing the new leader a foundation for **long-term success**. **LARA DEVITO** • We have been created through the **lens of the customer**, to deliver exactly what they have been asking for as opposed to a P&L. **SCOTT TANGUAY** • Modern brings a **detailed approach** to focus on fit and potential, a **game-changer** for both the company and the candidate. **JIM HANSEN** • Our **all-inclusive service** provides clients with far **greater value** and a radically improved experience. **ARCHER MCFALL** • To “**walk the walk**,” we made a bold move that no other search firm would consider and reward our team based on **candidate and client feedback**, not just revenue. **LJ BROCK** • Modern has created the **innovative model** the executive search industry so desperately needs. **JEN NELSON** • We are **built on the “Why.”** We will not shy from our **purpose** and are relentlessly driven to usher in a **new and better chapter** of executive search. **STEPHANIE YOUNG** • We spent a year **listening to feedback**. Modern **solves** for all the long-standing frustrations of the search industry. **JONATHAN BALL** • We allow companies to thrive in a **virtual environment**. With the **strongest research** in the industry we uncover the **new talent** from adjacent market segments and **emerging talent** locations. **CHELSEA FLYNN** • **Candidate care** is a core pillar. With our model the candidate is **never the commodity** and always treated equally to the client. **DONOVAN DOYLE** • Through our research, we've built a candidate network with over **70% diversity** and over **50% of the candidates represented to the client are diverse**. **CHARLOTTE HOPE** • We **give back** 10% of our profits to support the next generation of **underrepresented talent** through our partner “**Futures and Options**.” **BASK IYER** • Modern really understands how **inclusive leadership** delivers a culture of innovation. **SCOTT CASE** • Modern delivers a unique and refreshing approach to **developing** and **building diverse** and **inclusive** teams. **DARRYL WEST** • Modern is the first firm to **successfully integrate experts** in the fields of organizational intelligence, leadership effectiveness and DEI integration into a **single seamless experience**.

We are Modern – the intelligent solution for diverse leadership

www.modernexecutivesolutions.com